

**FAMILY RESOURCE CENTER  
d/b/a ADOPTION CENTER OF ILLINOIS**

**FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2023**

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Family Resource Center  
d/b/a Adoption Center of Illinois  
Chicago, Illinois

### **Opinion**

We have audited the accompanying consolidated financial statements of FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS (an Illinois nonprofit organization), which comprise the statements of financial position as of September 30, 2023 and 2022, and the related statements of activities and change in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS as of September 30, 2023 and 2022, and the change in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Warady & Davis LLP

March 8, 2024

FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS  
STATEMENTS OF FINANCIAL POSITION

As of September 30	2023	2022
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 1,141,211	\$ 1,049,474
Investments	348,971	233,367
Accounts Receivable, net of allowance of \$2,106 and \$0-	18,067	24,866
Contributions Receivable	—	10,772
Government Grants Receivable - Employee Retention Credit	—	239,306
Prepaid Expenses	24,971	38,284
Total Current Assets	1,533,220	1,596,069
PROPERTY AND EQUIPMENT, NET	500,417	465,814
INTANGIBLE ASSETS, NET	16,461	26,921
	\$ 2,050,098	\$ 2,088,804
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$ 31,166	\$ 22,122
Accrued Payroll and Benefits	33,163	47,307
Accrued Pension Expense	19,385	24,484
Other Accrued Expenses	41,856	44,099
Deferred Revenue	79,175	105,425
Total Current Liabilities	204,745	243,437
<b>NET ASSETS</b>		
Without Donor Restriction	1,843,886	1,821,623
With Donor Restriction - Time and Purpose	1,467	23,744
Total Net Assets	1,845,353	1,845,367
	\$ 2,050,098	\$ 2,088,804

## STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS

For the Years Ended September 30

2023

2022

	Without Donor Restriction	With Donor Restriction - Time and Purpose	Total	Without Donor Restriction	With Donor Restriction - Time and Purpose	Total
<b>REVENUES</b>						
Public Support						
Contributions and Grants						
Adoptive Parents and Others	\$ 111,248	\$	\$ 111,248	\$ 97,356	\$	\$ 97,356
Government Grants - Employee Retention Credit			—		235,009	235,009
Donated Goods and Services	46,642	21	46,663	37,168	23,744	60,912
Special Events						
Fund Raising Events	192,628		192,628	145,646		145,646
Less: Event Expenses	(71,827)		(71,827)	(17,432)		(17,432)
Net Fund Raising	120,801		120,801	128,214		128,214
Total Public Support	278,691	21	278,712	262,738	258,753	521,491
Program Revenue						
Adoption Fees	996,151		996,151	968,444		968,444
Other Revenues, net						
Net Realized and Unrealized Gains and (Losses) on Investments	15,619		15,619	(66,526)		(66,526)
Dividend and Interest Income, net	48,887		48,887	14,773		14,773
Loss on Disposal of Property and Equipment			—	(1,400)		(1,400)
Miscellaneous Income	5,639		5,639	710		710
Payroll Protection Program Loan Forgiveness			—		130,000	130,000
Rental Income						
Revenue	56,413		56,413	51,350		51,350
Less: Rental Expenses	(54,047)		(54,047)	(51,842)		(51,842)
Net Rental Income (Loss)	2,366		2,366	(492)		(492)
Total Other Revenues, net	72,511		72,511	(52,935)	130,000	77,065
Net Assets Released from Restriction	22,298	(22,298)	—	366,540	(366,540)	—
Total Revenue and Other Support	1,369,651	(22,277)	1,347,374	1,544,787	22,213	1,567,000
<b>EXPENSES</b>						
Program Services						
Adoption Services	843,234		843,234	833,479		833,479
Supporting Services						
Management and General	389,512		389,512	367,896		367,896
Fundraising	114,642		114,642	113,304		113,304
Total Supporting Services	504,154		504,154	481,200		481,200
Total Expenses	1,347,388		1,347,388	1,314,679		1,314,679
CHANGE IN NET ASSETS	22,263	(22,277)	(14)	230,108	22,213	252,321
Net Assets, Beginning	1,821,623	23,744	1,845,367	1,591,515	1,531	1,593,046
<b>NET ASSETS, ENDING</b>	<b>\$ 1,843,886</b>	<b>\$ 1,467</b>	<b>\$ 1,845,353</b>	<b>\$ 1,821,623</b>	<b>\$ 23,744</b>	<b>\$ 1,845,367</b>

See accompanying notes.

STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended September 30

2023

2022

	Adoption Services	Management and General	Fundraising	Special Event Expenses	Rental Activities	Total	Adoption Services	Management and General	Fundraising	Special Event Expenses	Rental Activities	Total
Payroll	\$ 526,023	\$ 118,945	\$ 63,609	\$ —	\$ 11,686	\$ 720,263	\$ 469,441	\$ 194,045	\$ 55,020	\$ —	\$ 12,002	\$ 730,508
Fringe Benefits and Payroll Taxes	121,433	27,458	14,685	—	—	163,576	114,730	47,424	13,447	—	—	175,601
Medical, Prenatal and Other Living Expenses	14,227	—	—	—	—	14,227	23,927	—	788	—	—	24,715
Occupancy	13,248	6,996	1,602	—	—	21,846	6,482	1,394	1,229	—	—	9,105
Insurance	12,417	5,430	2,359	—	2,047	22,253	12,025	7,043	2,969	—	2,273	24,310
Telephone	6,977	1,214	1,075	—	—	9,266	5,775	841	745	—	—	7,361
Supplies	4,808	695	1,848	—	—	7,351	1,657	241	114	6,869	—	8,881
Distribution	9,192	1,599	1,416	—	—	12,207	459	1,417	—	—	—	1,876
Travel and Conferences	13,286	590	3,500	—	—	17,376	13,907	—	—	—	—	13,907
Equipment Rental, Repairs and Maintenance	464	81	71	—	11,425	12,041	109	817	21	—	3,186	4,133
Professional Service Fees	7,734	192,639	974	—	—	201,347	24,305	89,588	23,005	—	—	136,898
Event Entertainment	—	—	—	7,792	—	7,792	—	—	—	2,748	—	2,748
Education and Research	4,824	1,431	722	—	—	6,977	555	2,980	17	—	—	3,552
Humanitarian Aid and Special Assistance	6,500	1,363	—	—	—	7,863	—	—	—	—	—	—
Meeting Expense	5,994	769	—	—	—	6,763	9,905	94	83	—	—	10,082
Communications	54,373	9,459	8,376	—	—	72,208	100,451	4,260	7,654	228	—	112,593
Real Estate Taxes	—	—	—	—	2,364	2,364	—	—	—	—	15,787	15,787
Contractual Services	—	—	—	—	7,150	7,150	—	2,450	—	—	—	2,450
Depreciation and Amortization	28,169	6,036	5,365	—	11,337	50,907	28,881	6,189	5,500	—	11,126	51,696
Credit Card and Banking Fees	—	6,625	6,457	2,421	—	15,503	—	6,294	954	—	—	7,248
Interest	—	—	—	—	—	—	—	10	—	—	—	10
Utilities	8,410	1,777	1,658	—	7,067	18,912	8,912	1,916	1,690	—	7,468	19,986
Venue and Catering	—	—	—	52,424	—	52,424	—	—	—	3,661	—	3,661
Bad Debt Expense	—	2,161	—	—	—	2,161	—	—	—	—	—	—
Miscellaneous	5,155	4,244	925	9,190	971	20,485	11,958	893	68	3,926	—	16,845
Less Expenses Netted with Revenues on Statements of Activities and Change in Net Assets	—	—	—	(71,827)	(54,047)	(125,874)	—	—	—	(17,432)	(51,842)	(69,274)
<b>TOTALS</b>	<b>\$ 843,234</b>	<b>\$ 389,512</b>	<b>\$ 114,642</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,347,388</b>	<b>\$ 833,479</b>	<b>\$ 367,896</b>	<b>\$ 113,304</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 1,314,679</b>

FAMILY RESOURCE CENTER d/b/a ADOPTION CENTER OF ILLINOIS

STATEMENTS OF CASH FLOWS

For the Years Ended September 30	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	<u>\$ (14)</u>	<u>\$ 252,321</u>
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities		
Depreciation	40,447	38,405
Amortization of Intangible Assets	10,460	13,291
Loss on Disposal of Property and Equipment	—	1,400
Realized Gain on Sale of Donated Stock	(12,879)	(10,537)
Proceeds from Sale of Donated Stock	12,879	10,537
Donated Property and Equipment	(10,793)	(10,772)
Forgiveness of Payroll Protection Program Loan	—	(130,000)
Net Realized and Unrealized (Gains) and Losses on Investments	(15,627)	66,526
Increase in Allowance for Bad Debts for Accounts Receivable	2,106	—
(Increase) Decrease in Accounts Receivable	4,693	(13,933)
(Increase) Decrease in Contributions Receivable	10,772	(10,772)
(Increase) Decrease in Government Grants Receivable - Employee Retention Credit	239,306	(239,306)
Decrease in Prepaid Expenses	13,313	1,156
Increase (Decrease) in Accounts Payable	9,044	(1,362)
Decrease in Accrued Expenses	(21,486)	(2,860)
Decease in Deferred Revenue	<u>(26,250)</u>	<u>(38,033)</u>
Total Adjustments	<u>255,985</u>	<u>(326,260)</u>
Net Cash Provided (Used) by Operating Activities	<u>255,971</u>	<u>(73,939)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of Property and Equipment	(64,257)	(18,661)
Purchases of Intangibles	—	(12,000)
Reinvested Interest and Dividends	(40,007)	—
Purchases of Investments	<u>(59,970)</u>	<u>(299,893)</u>
Net Cash Used by Investing Activities	<u>(164,234)</u>	<u>(330,554)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Repayments of Obligation Under Capital Lease	—	(349)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	91,737	(404,842)
Cash and Cash Equivalents, Beginning	<u>1,049,474</u>	<u>1,454,316</u>
<b>CASH AND CASH EQUIVALENTS, ENDING</b>	<u><b>\$ 1,141,211</b></u>	<u><b>\$ 1,049,474</b></u>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Cash paid for interest	<u>\$ —</u>	<u>\$ 10</u>
Noncash Activities		
Donated Services	<u>\$ 9,525</u>	<u>\$ 8,980</u>
Donated Prepaid Security Monitoring Services	<u>\$ —</u>	<u>\$ 2,200</u>
Donated Auction Items	<u>\$ 37,117</u>	<u>\$ 28,188</u>
Donation of Property and Equipment	<u>\$ 10,793</u>	<u>\$ 10,772</u>

See accompanying notes.



NOTES TO FINANCIAL STATEMENTS

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**ORGANIZATION ACTIVITIES**

Family Resource Center (the "Organization," and "FRC,") d/b/a Adoption Center of Illinois ("ACI") was founded in 1987 as a not-for-profit organization. FRC is a licensed child welfare agency in Illinois committed to facilitating and improving the adoptive and foster care process by providing traditional adoption and foster care services. FRC is a Hague accredited Adoption Service Provider by the Council on Accreditation. As a Hague Outgoing case provider, FRC is approved to place children with Non-U.S. resident adoptive families. During the year ended September 30, 2022, 15% of total revenue and other support and 87% of total receivables at September 30, 2022, are due from one government grantor. There are no such concentrations during the year ended and as of September 30, 2023.

**NOTE 1—SIGNIFICANT ACCOUNTING POLICIES**

This summary of significant accounting policies is presented to assist in understanding the financial statements of FRC, which have been prepared on the accrual basis of accounting. The financial statements and notes are representations of management which is responsible for their integrity and objectivity. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

**FINANCIAL STATEMENT PRESENTATION**

In preparation of the financial statements, FRC has followed the provisions of the Financial Accounting Standards Board (FASB) Codification topic related to financial statements of not-for-profit organizations. Under the standards, FRC is required to report information regarding its financial position and activities into two classes of net assets: without donor restriction and with donor restriction.

Without donor restriction – Net assets that are not restricted by donors, or for which donor-imposed restrictions have expired. Net assets without donor restriction may be designated for specific purposes by action of the Board of Directors.

With donor restriction – Net assets are subject to donor-imposed stipulations that may be met either by actions of the organization (purpose restrictions) and/or the passage of time (time restrictions). As the restrictions are satisfied, net assets with donor restriction are reclassified to net assets without donor restriction and are reported in the accompanying financial statements as net assets released from restriction. Additionally, there may be funds subject to donor-imposed stipulations that the resources be maintained permanently by FRC. There were no such net assets restricted in perpetuity as of September 30, 2023 or 2022.

Revenues are reported as increases in net assets without donor restriction unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restriction unless their use is restricted by explicit donor stipulation or by law.

NOTES TO FINANCIAL STATEMENTS

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**NOTE 1—SIGNIFICANT ACCOUNTING POLICIES (Continued)**

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates.

INVESTMENTS

Investments in marketable securities are stated at their fair values, when such values are readily determinable. Realized gains and losses are the differences between the proceeds received and the cost of investments sold. Unrealized gains and losses are the differences between the fair value and the cost of investments and are included in change in net assets. Investment income, gains and losses are recorded as net assets without donor restriction unless restricted by the donor or by law.

RECEIVABLES

Accounts receivable consist primarily of adoption fees. Contributions receivable as of September 30, 2022, consists of one in-kind donation pledged by a donor. Receivables are reported at net realizable value, which is the amount management expects to collect from balances outstanding at year-end. An allowance for uncollectible receivables is estimated based on management's assessment of the credit history of individuals and donors having outstanding balances and taking into consideration the age of past due accounts, an assessment of the ability to pay, as well as current relationships. Amounts deemed uncollectible are recorded as bad debt expense.

PROPERTY AND EQUIPMENT

Property and equipment additions of \$1,000 or more are recorded at cost when purchased, or if donated, at fair value on the date of donation. Property and equipment are depreciated over their estimated useful lives on a straight-line basis. Major renewals and betterments, which extend the useful life of an asset, are capitalized while routine maintenance and repairs are expensed as incurred. The estimated useful lives for determining depreciation of the various classes of assets are as follows:

<u>Asset</u>	<u>Useful Life</u>
Building and Building Improvements .....	10 – 30 years
Land Improvements .....	5 years
Equipment.....	3 – 12 years
Furniture and Fixtures .....	5 – 10 years

INTANGIBLE ASSETS

Intangible assets with a finite life are amortized. The useful life of an intangible asset to the Organization is the period over which the asset is expected to contribute directly or indirectly to the future cash flows of the Organization. The Organization's intangible assets have an estimated useful life of five years and are amortized using the straight-line method of amortization.

NOTES TO FINANCIAL STATEMENTS

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**NOTE 1—SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**DONATED GOODS AND SERVICES**

Donated goods are recorded as public support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose or time period of use. FRC received donated auction items, which were sold during the Organization's special events in the years ended September 30, 2023 and 2022 for \$37,117 and \$28,188, respectively. Also, during the year ended September 30, 2022, FRC received donated property and equipment for security upgrades of \$10,772 and a promise to receive additional in-kind donation of property and equipment for \$10,772, which is recorded in contributions receivable on the statement of financial position as of September 30, 2022. An additional \$21 was recognized during the year ended September 30, 2023 in connection with the same donation when the final price of the donated equipment was established. FRC also received a \$2,200 donation of security monitoring services, which the donor paid on the Organization's behalf. The donation covers three years of such services, which began once all security equipment was installed during the year ended September 30, 2023.

Donations of services are recorded if they create or enhance a non-financial asset, or they require specialized skills which would have to be purchased if they were not donated. During 2023 and 2022, the Organization received donated professional services valued at \$9,525 and \$8,980, respectively, which consisted of accounting services and were utilized by FRC's supporting services. They were recorded at the estimated fair value based on the current rates for similar accounting services in the Chicagoland area. These amounts were included in donated goods and services revenue and in professional service fees in the statements of functional expenses.

There were no donor-imposed restrictions associated with the donated professional services.

Additionally, a substantial number of unpaid volunteers and members of the Board of Directors and Committees of FRC have made significant contributions of their time. The value of these services is not reflected in these financial statements since they do not meet the criteria for recognition under the FASB Codification topic related to contributions made and received.

**PUBLIC SUPPORT**

Public support consists primarily of amounts received from donors.

The Employee Retention Credit (ERC) was enacted in 2020 under the CARES Act and was significantly expanded and extended for all of 2021 by the American Rescue Plan Act. The purpose of this refundable credit is to help businesses keep employees on payroll by offsetting some of the associated costs. ERC is conditional on FRC meeting certain employer eligibility criteria, as well as incurring qualifying expenses with specific per-employee caps. As such, FRC is accounting for the ERC as a conditional government grant under ASC 958-605. For the year ended September 30, 2022, FRC met the conditions on eligibility and incurred qualified costs, which entitled it to an ERC of \$235,009. The amount is reported in government grants with donor restriction on the statements of activities and change in net assets, and in government grants receivable on the statements of financial position, including accrued interest of \$4,297 as of September 30, 2022. The entire receivable was collected during the year ended September 30, 2023.

NOTES TO FINANCIAL STATEMENTS

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**NOTE 1—SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**FUNCTIONAL ALLOCATION OF EXPENSES**

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and change in net assets. Expenses are charged directly to programs or supporting service categories based upon specific identification where possible. Accordingly, certain costs have been allocated among the programs and supporting services benefited, based on direct charges or appropriate methods determined by management. These allocation methods include allocation of personnel and any other costs deemed to be related to time and efforts expended by employees on the different functional categories and allocation of occupancy and related costs using space utilization percentages occupied by the various functions. These allocated costs include, among others, salaries and related taxes and fringe benefits, insurance, occupancy costs, telephone, supplies and professional fees.

**REVENUE RECOGNITION**

FRC offers adoption services for a fee in several distinct programs - traditional adoption, domestic home study, international home study, primary provider and agency assisted programs. FRC recognizes the revenue from each of these programs in phases based on its performance obligations under each phase. FRC bills separately for each phase in the adoption process and payments from the adoptive parents are not due until their case advances to the next phase in their respective adoption program.

The Phase I revenue in the traditional adoption, domestic home study, international home study and agency assisted programs is allocated based on the stand-alone prices of the performance obligations. The portion of the Phase I contract price allocated to the initial application interview, training and orientation is recognized at a point in time when the performance obligations are satisfied, which typically occurs within two weeks after receipt of payment. The remaining portion of the Phase I contract price is allocated to the performance of a home study and that revenue is deferred until the point in time when the study is completed. The timing of completion of that performance obligation and its revenue recognition varies by contract and is dependent upon the potential adoptive family's schedule.

Phase I in the primary provider program has one performance obligation – the assessment of the viability of a possible adoptive placement. Completion of this obligation requires review of drafts of home studies performed by other agencies, review of documentation related to a potential adoption or finalized adoption, communication with other adoption service providers and ultimately, determination of the viability of a possible adoptive placement. In this program, the payment is made upon completion of that determination, and therefore the revenue is recognized at that point in time.

The performance obligation in Phase II of the traditional adoption and the agency assisted program is to facilitate the creation of adoptive family profiles and upload them to FRC's website. FRC recognizes the revenue at the time the profiles are posted, which typically takes place within three weeks from receipt of payment.

## NOTES TO FINANCIAL STATEMENTS

**NOTE 1—SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## REVENUE RECOGNITION (Continued)

The performance obligation in Phase II of the primary provider program relates primarily to assistance with completion of certain immigration forms. The revenue is recognized at the point in time FRC has substantially completed its performance obligation and delivered drafts of the forms to the adoptive parents, which is typically done within three weeks after payment is received.

The Phase III contract price in the traditional adoption and the agency assisted program is allocated based on relative effort in fulfilling the two performance obligations and involves significant judgements and estimation. Payment for a contract in this phase is due within a week after placement of a child in adoption. Based on management's estimates, eighty percent of the contract price is allocated to the actual placement at which point the related revenue is recognized. The remaining twenty percent of the Phase III revenue is allocated to the performance obligation of post-placement visits and continuous support until the adoption is finalized, which takes up to six months. The revenue from the contract price allocated to the post-placement performance obligation is recognized ratably over the period between placement and final adoption.

With the exception of Phase III contracts, once FRC has completed its performance obligations under a contract, refunds are not typically issued. In Phase III contracts however, in the rare event that the adoptive placement of a child is reversed prior to the finalization of the adoption due to a successful legal challenge brought by a biological parent, a full refund of the Phase III placement fee is issued and any previously recognized revenue is reversed at that time.

For the year ended September 30, 2023, program service adoption fees revenue recognized at a point in time was \$960,571 and recognized over time was \$35,580.

For the year ended September 30, 2022, program service adoption fees revenue recognized at a point in time was \$937,111 and recognized over time was \$31,333.

## LEASES

The Organization adopted ASU No. 2016-02, Leases (Topic 842), inclusive of ASU 2021-05 Leases (Topic 842): Lessors – Certain Leases with Variable Lease Payments, effective October 1, 2022, using the modified retrospective method under ASU No. 2018-11, Leases (Topic 842): Targeted Improvements. This transition method allows entities to apply the transition requirements at the effective date rather than at the beginning of the earliest comparative period presented. The Organization determined that there was no cumulative effect of applying the new standard to the opening balance of net assets and there is no impact on the Organization's statements of activities and change in net assets or cash flows.

Rental revenue consists of fixed base rent payments and are recognized as rentals become due. Rental payments received in advance are deferred until earned and are reported in deferred revenue on the statements of financial position. All leases between FRC and its tenants are operating leases that are typically one year in length and contain no significant finance component.

NOTES TO FINANCIAL STATEMENTS

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**NOTE 2—LIQUIDITY AND AVAILABILITY OF RESOURCES**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are comprised of the following at September 30:

	<b>2023</b>	<b>2022</b>
Cash and Cash Equivalents.....	<b>\$ 1,141,211</b>	\$ 1,049,474
Investments.....	<b>348,971</b>	233,367
Accounts Receivable .....	<b>20,173</b>	24,866
Contributions Receivable .....	-	10,772
Government Grants Receivable – Employee Retention Credit .....	-	239,306
Less: Donor Restricted Net Assets .....	<b>(1,467)</b>	(23,744)
	<b><u>\$ 1,508,888</u></b>	<b><u>\$ 1,534,041</u></b>

As part of its liquidity management plan, the Organization maintains sufficient cash to meet current operating needs. As indicated in the above chart, the Organization has sufficient liquid assets to meet at least one year of expenses. Additionally, the Organization maintains a \$400,000 line of credit that can be drawn upon should the need arise.

**NOTE 3—CONCENTRATION OF CREDIT RISK**

The Organization maintains its cash balances at local financial institutions. Accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. FRC's cash equivalents are held at an investment company and consist of a money market fund, which meets the criteria for classification as a cash equivalent at September 30, 2023 and 2022. The money market fund balance, valued at net asset value, was \$961,419 and \$939,768 at September 30, 2023 and 2022, respectively. The amounts are not FDIC insured but instead, they are partially insured by the Securities Investor Protection Corp (SIPC). The SIPC provides \$500,000 of combined coverage on the Organization's investments and money market fund cash equivalents. The Organization periodically has cash and cash equivalents in excess of FDIC and SIPC insured limits. The Organization has not experienced any losses and management believes it is not exposed to any significant credit risk on cash and cash equivalents.

FRC's investments are exposed to various risks such as interest rate, credit and overall market volatility. Due to these risk factors, it is reasonably possible that changes in the fair value of investments will occur in the near term and materially affect the amounts reported in the financial statements. Due to the market volatility in 2022, FRC experienced significant unrealized losses in the fair value of its investment portfolio during the fiscal year ended September 30, 2022.

Credit risk associated with accounts and contributions receivable is considered to be limited due to high historical collection rates and because a significant portion of the outstanding amounts are due from program participants and donors supportive of FRC's programs and mission. The government grants receivable - employee retention credit is from the U.S. Department of Treasury for which FRC is eligible due to having incurred qualifying expenditures in accordance with established statutory rules and regulations and therefore credit risk associated with this receivable is considered negligible. As disclosed in Note 1, the entire ERC receivable was collected during the year ended September 30, 2023.

NOTES TO FINANCIAL STATEMENTS

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**NOTE 4—INVESTMENTS AND FAIR VALUE MEASUREMENTS**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

The FASB Codification provides a framework for measuring fair value using a three-level hierarchy that prioritizes the inputs to valuation techniques used to measure fair value based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that FRC has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used for the years ended September 30, 2023 and 2022.

*Level 1 Fair Value Measurements*

The fair values of equity and fixed income exchange traded funds are based on quoted market prices in active markets for identical assets, when available.

*Level 2 Fair Value Measurements*

FRC has no Level 2 fair value measurements.

*Level 3 Fair Value Measurements*

FRC has no Level 3 fair value measurements.

NOTES TO FINANCIAL STATEMENTS

**NOTE 4—INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)**

Fair values of investments measured on a recurring basis at September 30, 2023 are as follows:

	Cost	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)
Equity Exchange Traded Funds:			
Global Broad Infrastructure Index Fund.....	\$12,956	\$ 11,236	\$ 11,236
Global Quality Real Estate Index Fund.....	13,975	10,274	10,274
Global Upstream Natural Resources Index Fund.....	13,388	13,709	13,709
Stock Market Index Fund .....	103,483	96,009	96,009
Foreign Large Blend Equity Fund .....	95,935	84,652	84,652
Total Equity Exchange Traded Funds.....	239,737	215,880	215,880
Fixed Income Exchange Traded Funds:			
U.S. Corporate Bonds Fund.....	160,129	133,091	133,091
Total Investments, at Fair Value .....	\$ 399,866	\$348,971	\$348,971

Fair values of investments measured on a recurring basis at September 30, 2022 are as follows:

	Cost	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)
Equity Exchange Traded Funds:			
Global Broad Infrastructure Index Fund.....	\$ 10,021	\$ 8,084	\$ 8,084
Global Quality Real Estate Index Fund.....	10,040	6,912	6,912
Global Upstream Natural Resources Index Fund.....	9,982	9,736	9,736
Stock Market Index Fund .....	77,910	60,481	60,481
Foreign Large Blend Equity Fund .....	72,014	53,232	53,232
Total Equity Exchange Traded Funds.....	179,967	138,445	138,445
Fixed Income Exchange Traded Funds:			
U.S. Corporate Bonds Fund.....	119,926	94,922	94,922
Total Investments, at Fair Value .....	\$ 299,893	\$233,367	\$233,367

At September 31, 2023 and 2022, FRC also held money market funds which are included in cash and cash equivalents on the statements of financial position.



NOTES TO FINANCIAL STATEMENTS

**NOTE 5—PROPERTY AND EQUIPMENT**

	<b>2023</b>	<b>2022</b>
Land.....	\$ <b>125,000</b>	\$ 125,000
Building and Building Improvements.....	<b>881,915</b>	815,683
Land Improvements .....	<b>11,100</b>	11,000
Equipment.....	<b>91,815</b>	70,250
Furniture and Fixtures .....	<b>74,196</b>	74,196
Construction in Progress.....	<b>975</b>	<b>13,822</b>
	<b>1,185,001</b>	1,109,951
Less Accumulated Depreciation and Amortization .....	<b>684,584</b>	644,137
	<b>\$ 500,417</b>	<b>\$ 465,814</b>
Depreciation and Amortization Expense .....	<b>\$ 40,447</b>	<b>\$ 38,405</b>
Depreciation Expense allocated to Rental Expenses (included above) ..	<b>\$ 11,337</b>	<b>\$ 11,126</b>

**NOTE 6—INTANGIBLE ASSETS**

	<b>2023</b>	<b>2022</b>
Website Design .....	\$ <b>52,302</b>	\$ 52,302
Less Accumulated Amortization.....	<b>35,841</b>	25,381
	<b>\$ 16,461</b>	<b>\$ 26,921</b>
Amortization Expense .....	<b>\$ 10,460</b>	<b>\$ 13,291</b>

Amortization expense over the next five years will be \$10,460 for the year ending September 30, 2024, \$2,400 for the years ending September 30, 2025 and 2026, and \$1,201 for the year ending September 30, 2027.

**NOTE 7—LINE OF CREDIT**

The Organization obtained a \$400,000 bank line of credit, secured by the assets of the Organization, on March 12, 2020. The line of credit bears interest at 1.00% over prime (8.50% at September 30, 2023). As of September 30, 2023 and 2022, \$-0- was outstanding under the line of credit. There were no borrowings on the line of credit in 2023 or 2022. The line of credit matures on March 12, 2025 and any outstanding balance converts to a term loan at that time.

NOTES TO FINANCIAL STATEMENTS

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**NOTE 8—CAPITAL LEASE**

The asset under capital lease was recorded at the present value of the minimum lease payments at the inception of the lease. The lease expired in October 2021 and FRC purchased the asset at fair value.

Interest expense on the capital lease obligation was \$-0- and \$1 for the years ended September 30, 2023 and 2022, respectively.

**NOTE 9—RETIREMENT PLANS**

FRC has adopted a qualified defined contribution retirement plan covering substantially all employees who meet certain eligibility requirements. Effective July 1, 2003, FRC amended the retirement plan and established a salary deferral plan under Section 401(k) of the Internal Revenue Code. FRC, at its option, may elect to match a portion of the employees' contributions. The plan year was changed to a calendar year commencing January, 2008.

For 2023 and 2022, FRC elected to make a fully-vested safe harbor matching contribution equal to 100% of employee's 401(k) contributions that do not exceed 3% of wages and 50% of contributions between 3% and 5% of wages. The maximum employer contribution for any employee is 4% of wages. The match totaled \$23,424 for 2023 and \$28,654 for 2022. The plan also provides a profit-sharing component where FRC can make a discretionary contribution to the plan, which is allocated based on the compensation of eligible employees. FRC did not make a discretionary contribution to the plan in 2023 or 2022.

**NOTE 10—RENTAL INCOME**

During the years ended September 30, 2023 and 2022, FRC leased four apartments and a parking garage to individuals. As of September 30, 2022 all four agreements and the garage are leased on a month-to-month basis and as of September 30, 2023 one of the apartments and the garage are leased on a month-to-month basis and these leases can be terminated at any time. The remaining three apartments had one or two-year lease agreements signed into during the year ended September 30, 2023 and these leases now expire on various dates through June 30, 2025.

FRC' lease agreements required monthly lease payments ranging from \$840 to \$2,375 for the apartments and \$175 for the garage. Rental income was \$56,413 for the year ended September 30, 2023 and \$51,350 for the year ended September 30, 2022.

Future minimum rentals to be received under the above leases are:

Year Ending September 30:	
2024 .....	\$ 49,605
2025 .....	<u>14,535</u>
Total .....	<u>\$ 64,140</u>

NOTES TO FINANCIAL STATEMENTS

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**NOTE 11—NET ASSETS WITH DONOR RESTRICTION**

Net assets with donor restriction at September 30 are as follows:

	<b>2023</b>	<b>2022</b>
Security Improvements and Monitoring .....	<b>\$ 1,467</b>	<b>\$ 23,744</b>

Amounts released from restriction during the year ended September 30, 2023 were \$22,298, comprised of \$21,565 for security improvements upon their placement in service and \$733 for security monitoring.

Amounts released from restriction during the year ended September 30, 2022 were \$366,540, comprised of \$235,009 of Employee Retention Credits, \$130,000 of PPP loan funds, \$100 for the China Program and \$1,431 of expenses related to a donor event.

**NOTE 12—TAX-EXEMPT STATUS**

The Organization is a not-for-profit organization and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is similarly classified by the State of Illinois. Certain activities not directly related to the Organization’s tax-exempt purpose could be subject to taxation as unrelated business income, however, a provision for unrelated business income tax was not required.

The Organization follows the guidance in the FASB Codification topic related to uncertainty in income taxes which prescribes a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements uncertain tax positions that the Organization has taken or expects to take in its tax returns. Under the guidance, the Organization may recognize the tax benefit from an uncertain tax position only if it is "more likely than not" that it is sustainable, based on its technical merits. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with a taxing authority having full knowledge of all relevant information. The Organization believes that it has appropriate support for the positions taken on its returns.

**NOTE 13—RELATED PARTIES**

During the years ended September 30, 2023 and 2022, board members and members of their families contributed \$84,905 and \$77,553 respectively.

**NOTE 14—RECLASSIFICATION**

Certain prior year accounts have been reclassified to conform to current year presentation with no effect on net assets.

**NOTE 15—SUBSEQUENT EVENTS**

Management has evaluated subsequent events through March 8, 2024, the date through which the financial statements were available for issue. There were no subsequent events which would require disclosure.